



Jay Brown  
President

## **TriTel Networks Announces Full-Service Cloud Voice Program**

*Industry Leader in Managed  
Technology Services Responds to  
Consumer Demands  
with Powerful Solution*

SALT LAKE CITY, UT – April 27, 2022 - TriTel Networks, a leading managed technology services provider, announced today that the company has launched a revolutionary full-service cloud voice program which is radically shaking up the industry. TriTel Networks created this program in response to growing customer demand for a simplified, all-inclusive program that would encapsulate all of the key products and services a business needs in order to solidify its IT and communications infrastructure. Essentially, this program enables CEOs to make technological improvements to their businesses on-the-fly, without the large capital outlays that are often associated with company infrastructure investments. For the first time ever, the company has conceived a program which essentially wraps all necessary components into a single package.

This is groundbreaking territory in the industry and will provide small to mid-sized companies (SMBs) with access to elite-level services and infrastructure without the need for a huge technology investment budget. All services, routers, phones, POE (Power Over

Ethernet) switches, and QOS (Quality of Service) are included. An additional problem that this program solves is when CEOs add new technology to the network and they are left with dozens and dozens of new bills, all on varying billing cycles, to a myriad of vendors. This program thwarts the issue by centralizing all technologies into a single, consistent and affordable bill.

“When you take the time to actually listen to what your customers need, it becomes very clear as to what you should build for them,” stated Jay Brown, President of TriTel Networks. “Over the years it’s become glaringly apparent that our customers would benefit dramatically from this kind of service, so instead of waiting around, we decided to innovate proactively and devise a solution. The reception has been quite positive so far.”

Another extraordinarily unique feature of this program is that all services and hardware are offered on a month-to-month agreement. In other words, small to medium-sized businesses now have access to the same class of technology as Fortune 500 companies without the giant up-front investments that are normally required. The month-to-month structure is available due to the nature of the cloud voice solution, in addition to the

company’s desire to align incentives with their customer to bolster strong long-term relationships. “When you bring a month-to-month agreement into the picture, it becomes very clear that you have to deliver. The competition unfortunately locks customers into long term contracts, but for us, month-to-month is our way of putting our money where our mouth is. Our goal is to earn our customers’ business every month, and because there’s no better recipe for fostering long-term relationships than consistent performance we knew this program would be a win-win,” added Mr. Brown. It’s insane that for the longest time our industry has trapped their customers into long-term contracts, which disincentivizes them from performing at their best and we are changing this dynamic.”

This program bundles all services for SIP (Session Initiation Protocol), VoIP (Voice over Internet Protocol), telephony hardware and all business application services into a single service, because at the end of the day, this is what the customer is really paying for. CEOs and CFOs alike, expect technology to make their lives easier and this program accomplishes that end. Whether it’s the all-inclusive access to advanced technology, the painless billing process or the virtually nonexistent

up-front investment to purchase the technology, we foresee this solution sweeping the industry off its feet.

TriTel Networks is a Member of Technology Assurance Group (TAG), a private organization of elite, independently-owned, managed technology solutions providers in the United States and Canada, who collectively represent over \$350M in sales. TAG Members integrate all communication solutions including it, telecommunications, av, surveillance, video and telepresence, managed services and managed print. These companies

are dedicated towards advancing their customers' businesses through collaborative effort and education, in addition to gaining access to revolutionary programs, like the aforementioned. This program is not available to companies outside of the TAG organization.

#### **ABOUT TRITEL NETWORKS, INC.**

TriTel Networks, Inc. is Utah's most trusted and enduring local business telephone and data Communications Company. The company was established in 1984 and continues to pursue its #1 goal,

which is maximum customer satisfaction through total customer service. TriTel offers its customers multiple lines of industry leading products, which are serviced by Factory Certified technicians. Customers are thoroughly trained in every component of their system by TriTel's highly experienced customer service team. The company's local dispatch center delivers round-the clock service to ensure system reliability.

For more information on TriTel Networks, Inc., call (801) 265-9292 or visit [www.tritel.com](http://www.tritel.com).