



Jay Brown  
President

## **WHY CALL 3 COMPANIES TO FIX 1 PROBLEM?**

*One Source for Your Phones,  
Computer and Internet*

SALT LAKE CITY, UT —  
March 5, 2013 — It's 9:00am  
Monday morning, one of your  
employees walks into your  
office with a frantic look on her  
face. You hold your finger up  
and motion to her to "hold on a  
second" as you pick up the  
phone to make the most  
important call of the day.  
There's no dial tone. You open  
up your email to find out what's  
going on and your internet is  
down. Just when matters can't  
get any worse your computer  
screen turns blue with an error  
message that says "fatal error."  
You look up and ten of your  
employees are experiencing the  
same issues. In the past, you  
would have had to call the  
phone company, your internet  
provider and your IT consultant  
in order to get your business  
back up and running. Now you  
can solve all three problems  
with one call to your unified  
communications provider.

Unified communications  
providers have emerged as the  
predominant technology leaders  
in today's markets because they  
have taken sole responsibility  
for solving all three of these  
problems for the end user.  
Historically, many businesses

were forced to work with three  
separate entities in order to solve  
their technological problems  
which caused a great deal of  
frustration for organizations that  
were simply looking to get back  
to business.

Recently, it's become even  
more difficult to pinpoint the  
root of a technological problem  
because voice today is an  
application on the data network  
and both are sharing the same  
Internet bandwidth. Oftentimes,  
phone companies and Internet  
providers blame one another for  
poor network performance and  
the business owner is the one  
that ends up paying the price.  
Unified communications  
providers have approached this  
problem from a global  
perspective to ensure that a  
client's technology is  
functioning properly, regardless  
to whether the nature of the  
problem is voice-based or data  
based.

Unified communication  
companies differentiate  
themselves in the marketplace  
because of their technical  
expertise when it comes to  
managing all aspects of a  
customer's network. In fact, true  
unified communication  
providers support the IT needs  
of small to mid-sized businesses

(SMBs) by providing  
technology such as computers,  
servers, monitoring, antivirus  
and spam protection. While  
telephony has dramatically  
changed and become network  
centric, the unified  
communications provider has  
taken the necessary steps to  
understand the intricacies of  
providing telephony on a data  
network. These companies  
utilize sophisticated bandwidth  
management tools to ensure  
proper connectivity and  
throughput in order to deliver an  
optimal experience. Only a  
select few companies possess  
the expertise necessary to handle  
the IT, telephony and Internet  
connectivity needs of today's  
small to mid-sized business.

"In order to make life easier  
for our customers, we needed to  
evolve our business,"  
commented Jay Brown,  
President of TriTel Networks.  
"It's been a long road but we're  
glad that we've hit our goal of  
becoming a true unified  
communications provider. The  
bottom line for our customers is  
that when they have a need for  
IT, Telephony or Internet, they  
have one place to call. That's  
our differentiator and that's why  
we will continue to be a market  
leader for years to come."

**ABOUT TRITEL  
NETWORKS, INC.**

TriTel Networks, Inc. is Utah's most trusted and enduring local business telephone and data Communications Company. The company was established in

1984 and continues to pursue its #1 goal, which is maximum customer satisfaction through total customer service. TriTel offers its customers multiple lines of industry leading products, which are serviced by Factory Certified technicians. Customers are thoroughly trained in every component of

their system by TriTel's highly experienced customer service team. The company's local dispatch center delivers round-the clock service to ensure system reliability.

For more information on TriTel Networks, Inc., call (801) 265-9292 or visit [www.tritel.com](http://www.tritel.com).